



**2015 ANNUAL REPORT**

# BOARD MEMBERS

## Executive Committee

### CHAIR

Farley Price

### SECRETARY

Dr. Cheryl Lee-Pow

### TREASURER, VICE CHAIR, FINANCE COMMITTEE

Mitchell D. Weintraub, CPA

### VICE CHAIR, ADVOCACY COMMITTEE

Jeanne Ryan Wolfson

### VICE CHAIR, AUDIT COMMITTEE

Charles Carr, CPA

### VICE CHAIR, DEVELOPMENT COMMITTEE

Debra Liverpool

### VICE CHAIR, GOVERNANCE COMMITTEE

Joan S. Greenbaum

### VICE CHAIR, MEMBERSHIP COMMITTEE

Rob Eby, CPA, CGMA

### VICE CHAIR, PROGRAM COMMITTEE

Kay Newhouse

## Board of Directors

Rev. Fr. Dimitrios J. Antokas

Lauri E. Cleary

Gerard Etienne

Anna M. Gemolas

Christopher J. Mathews

Jessica Nickel

Marilyn Ripin

The Rev. Dr. Haywood Robinson

Christabel Sampson

## CONTACT US

### Administrative Offices

Congregation & Community  
Emergency Support

Interfaith Housing Coalition

Friends In Action

114 W. Montgomery Ave.  
Rockville, MD 20850  
301.762.8682

### Becky's House

301.933.2477

### Carroll House Men's Shelter

9625 Dewitt Drive  
Silver Spring, MD 20910  
301.587.7270

### Community Vision

### Vocational Services

8210 Dixon Avenue  
Silver Spring, MD 20910  
301.585.4471

### Interfaith Clothing Center

751 Twinbrook Parkway  
Rockville, MD 20851  
301.424.3796

### Project INFORM

301.602.9708

### Watkins Mill

301.515.8244

### Wilkins Avenue Women's Assessment Center

### Interfaith Homes

12250 Wilkins Avenue  
Rockville, MD 20852  
301.770.2413

## “GIVING A LIFT”

Over the past 10 years, the number of people living in poverty in Montgomery County has increased almost every year. The recovery has stalled out for many of our neighbors, and the number of struggling impoverished families is growing despite the ongoing hard work of government programs and social service agencies, including Interfaith Works, and economic development efforts aimed at expanding opportunities.

Let us together vow that we will not accept the fatalistic view that there will always be more poor people here in our county year after year. **We can change the status quo.** And we must, for the sake of our neighbors' families and for the health and future of our community.

Our ambitious goal, working together with our community partners, is to make Montgomery County the **lowest poverty rate county in Maryland.**

How do we get there?

Interfaith Works has been in business since 1972 so we have decades of experience. In addition, we have reviewed dozens of programs around the country to learn what success looks like.

Here is what we know: No one service alone is effective for most individuals or families. The

obstacles and needs are too great and complicated for simple solutions. But one approach has proven effective: holistic, wraparound services that remove obstacles to success, provide tools and support for growth, and serve as a catalyst for independence. We call these **Lift Services**, because they provide the foundation for people to lift themselves out of poverty.

We are investing in programmatic approaches that are strongly focused on helping people find a path out of poverty through **prevention, stabilization and empowerment.**

**Lift Services** will assess and address each family's specific obstacles to independence, along with their unique talents, experience and abilities. So the concept is not just about problems – it is also about potential. What are the strengths and talents an individual brings that may lead them out of poverty?

We have set an ambitious, exciting goal for our County. **We cannot get there alone.** We already have commitments of support from some of our community partners and elected officials, and we will continue to build support as we move forward.

We ask you, our supporters, to rally around this goal as well. You will be making your mark on the future of our great community, with a lasting, transforming



Shane C. Rock, CEO



Farley Price, Board Chair

impact in the lives of families who are working hard to progress along a road to independence and security.

We hope you will spread the message of our goal in your communities so we can continue building a strong, collaborative partnership to make our great county even greater.

Thank you for your commitment to Interfaith Works and those we serve.

*With gratitude,*

Shane C. Rock  
CEO

Farley Price  
Board Chair

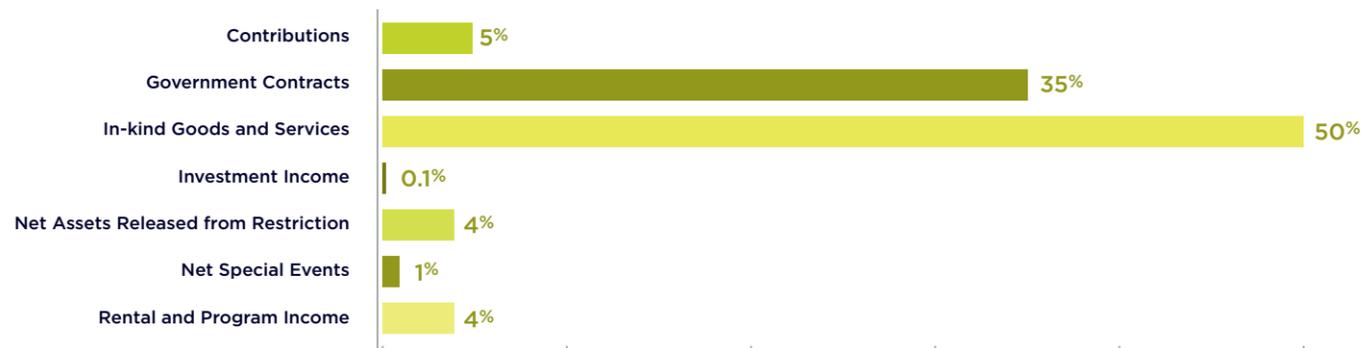
# CONSOLIDATED STATEMENT OF ACTIVITIES & FINANCIAL POSITION AS OF JUNE 30, 2015

## CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

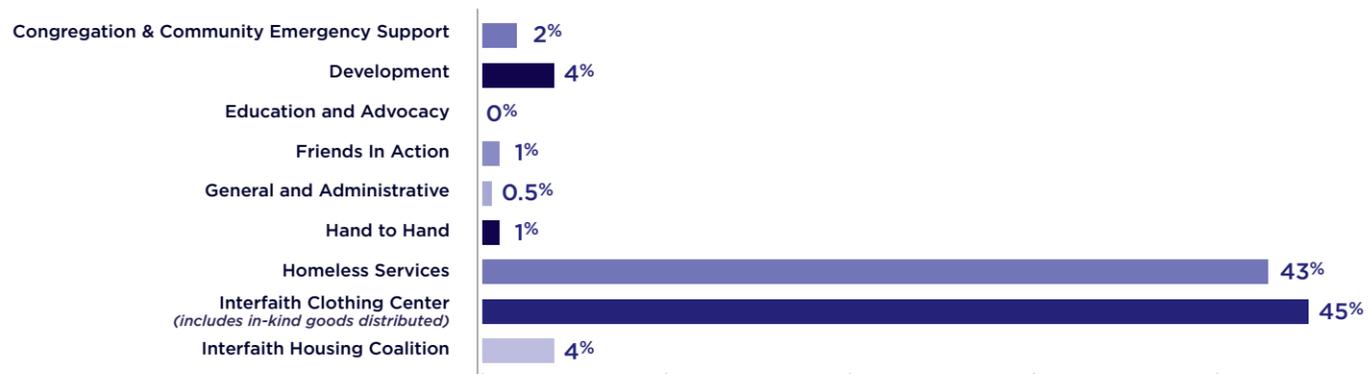
ASSETS	2014	2015
Cash and cash equivalents	684,449	624,374
Investments	288,764	300,237
Accounts receivable	439,905	352,934
Property and equipment	1,675,374	1,558,056
Other	143,805	76,771
<b>Total assets</b>	<b>3,232,297</b>	<b>2,912,372</b>

Liabilities and Net Assets	2014	2015
Liabilities	1,889,835	1,837,859
Net assets	1,342,462	1,074,513
<b>Total liabilities and net assets</b>	<b>3,232,297</b>	<b>2,912,372</b>

## REVENUE



## EXPENSES



## CONSOLIDATED STATEMENTS OF ACTIVITIES

UNRESTRICTED ACTIVITIES	2014	2015
<b>Revenue and support</b>		
In-kind goods and services	5,976,813	5,919,637
Government contracts	4,175,028	4,188,009
Contributions	681,556	628,137
Rental and program income	495,931	485,498
Investment income	37,614	9,959
Net special events	107,288	108,106
Net assets released from restriction	384,092	477,703
<b>Total revenue and support</b>	<b>11,858,322</b>	<b>11,817,049</b>

Expense	2014	2015
<b>Program Services</b>		
Interfaith Clothing Center	5,555,628	5,401,580
Homeless Services	4,845,534	5,220,421
Interfaith Housing Coalition	393,050	437,968
Congregation & Community Emergency Support	256,161	243,636
Friends In Action	150,052	139,468
Hand to Hand	95,496	88,719
Education and Advocacy	1,925	0
<b>Program Services Subtotal</b>	<b>11,297,846</b>	<b>11,531,792</b>

## CONSOLIDATED STATEMENTS OF ACTIVITIES, CONTINUED

UNRESTRICTED ACTIVITIES, CONTINUED	2014	2015
<b>Expense</b>		
<b>Supporting Services</b>		
Development	438,603	496,740
General and administrative	125,351	58,426
<b>Supporting Services Subtotal</b>	<b>563,954</b>	<b>-</b>
<b>Total expenses</b>	<b>11,861,800</b>	<b>12,086,956</b>
Change in unrestricted net assets from operations	-3,478	-269,909
<b>Loans forgiven</b>	<b>175,000</b>	<b>4,848</b>
Change in unrestricted net assets	171,522	-265,061

## TEMPORARILY RESTRICTED ACTIVITIES

Change in temporarily restricted net assets	-18,924	-2,888
---	---------	--------

## CHANGE IN NET ASSETS

	2014	2015
Net assets, beginning of year	1,189,864	1,342,462
Net assets, end of year	1,342,462	1,189,864

This financial information was derived from audited financial statements. For a complete copy of Interfaith Works' financial statements, please contact our business office at 114 W. Montgomery Avenue, Rockville, MD 20850.

# OUR IMPACT

## OUR STORIES



### Brian's Story

Brian struggled with depression and addiction all of his life. His issues escalated dramatically when his wife passed away. A longtime skilled carpenter, he found himself unable to work due to debilitating grief and spiraled downward. He was living in an RV that he purchased with the last of his money but eventually could no longer afford campsite rent. He moved into Interfaith Works' Carroll House men's shelter in August 2014 and dedicated himself to recovery and turnaround. While maintaining his sobriety, Brian began working with the Interfaith Services Vocational Services team. Because he had no recent work history, he was encouraged to volunteer to beef up his resume. He found himself volunteering at small non-profit working on a project right up his alley: a significant repair and renovation project. The non-profit was so impressed with his work they began paying him, and soon employees and board members began calling him to do work on their homes. Brian also found a job working at Home Depot. He is ready to move out of Carroll House into his own home. Once his contracting business gets licensed and off the ground, one of Brian's long-term goals is to help other Carroll House residents by offering them apprenticeships.

He said: "If it were not for the support I received from Interfaith Works, I would probably be dead or in jail. I had nothing to live for." He added: "Now I have confidence again. I'm able to make my own decisions and the opportunities keep opening up. I am in control of my own life and for that I am grateful to Interfaith Works."



### Marilyn's Story

With a Ph.D. in microbiology and the founder of her own business, retiree Marilyn Ripin had a successful career. Now she measures success in hugs. Since 2012, Marilyn has volunteered at Interfaith Works' very successful vocational services program, which last year placed 146 under- and unemployed people in jobs. She helps job seekers write resumes and cover letters, apply for jobs and practice their interview skills. She also teaches a course in basic computer skills. "I had a great career. I loved what I did. But it wasn't centered around helping people." Now, "I feel like I've made a lot of new friends."

A central challenge is helping clients put together cover letters and resumes that stand out enough to prompt an interview, Marilyn notes. "I feel like if they could just get an interview, they could get a job." She has been struck by job seekers' enthusiasm and persistence despite many challenges and frustrations. "They all **really** want to get a job." And when someone gets hired? "Oh, the greatest thing of all is when someone gets a job," she says, smiling. "I feel like I got a new job!"

While working with new clients brings joy, Marilyn loves bumping into former clients too because she gets warm greetings and big hugs. "This is sort of like the 'Cheers' bar for me." Marilyn says she chooses where she volunteers very carefully. She also is a docent at the Holocaust Museum, and joined the Interfaith Works board in 2015. At Interfaith Works, she observes, all clients are treated with great dignity, and there are frequent reminders there isn't much separating those who are clients and those who provide help and support. "Life takes a turn and all of a sudden, you're not helping, you are being helped."



### Romel's Story

The look on Romel's face was a mix of relief and pride. He stopped in to make the final payment on a loan provided by Interfaith Works' Hand to Hand safety net program. Without the loan, Romel, his wife and their two children would have ended up on the street. He had a good job in construction, but injured his leg and back in a workplace accident. The severe pain kept him from working. A lengthy delay in worker's compensation payments threatened the family's stability – eviction loomed as the rent went unpaid. Collaborating with other community partners, Interfaith Works stepped in to help Romel and his family, providing a loan to get them through the financial crisis. He began repaying the debt as soon as he was back on his feet, and was happy to make the final \$120 payment to close that painful chapter. "The loan helped a lot," Romel told us. "I appreciate it very much." We let him know that the money he repaid will replenish the pool of funds to help other families in crisis, news that brought a smile to his face.

## BY THE NUMBERS

1,131



1,131 men, women and children were housed through our emergency shelter, transitional housing and permanent supportive housing programs in fiscal year 2015

12,847



12,847 income-qualified residents received free clothing and household goods, including over 5,700 children

40



40 vulnerable families were supported by the Friends In Action mentoring program, with the help of 120 trained volunteers

247



247 homeless or low-wage workers received vocational services and training, leading to 146 job placements

4,124



4,124 neighbors avoided eviction, paid for medicine and food, and stayed utility cut-offs with counseling, referrals, grants and loans in fiscal year 2015



**WE NEED YOU!** To find out more about volunteering for Interfaith Works, please call 301.315.1097 or email [volunteer@iworksmc.org](mailto:volunteer@iworksmc.org).



**331**  
**RESIDENTS**  
MOVED TO BETTER HOUSING  
OR MAINTAINED PERMANENT HOUSING



**MORE THAN 1,100** PEOPLE CONNECTED TO ESSENTIAL SERVICES INCLUDING ACCESS TO FOOD, HEALTH CARE, JOB TRAINING, AND ENGLISH CLASSES



**\$5,537**

**IN EMERGENCY  
LOANS REPAID**

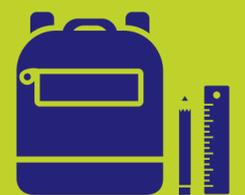
(IN CASH AND VOLUNTEERING HOURS)



**95%**  
**OF FRIENDS IN ACTION  
FAMILIES MAINTAINED A  
WORKING FINANCIAL PLAN**

**MORE THAN  
\$2.4M**

**IN WAGES EARNED IN FY 2015  
BY MEN & WOMEN ENGAGED IN OUR  
VOCATIONAL SERVICES PROGRAM  
(INCLUDES PART-TIME EMPLOYEES)**



**MORE THAN  
\$82,000**

**SAVED BY FAMILIES THAT RECEIVED  
NEW BACKPACKS &  
SCHOOL SUPPLIES**

# THANK YOU

Your support offers hope and opens doors to individuals and families facing the biggest challenges of their lives. Thank you for your partnership. Together, we are empowering and equipping our neighbors to lift themselves from poverty and homelessness.

To see a list of our donors, visit:

[www.iworksmc.org/interfaith-works-donors-fiscal-2015/](http://www.iworksmc.org/interfaith-works-donors-fiscal-2015/)

## FIND OUT MORE:

[www.iworksmc.org](http://www.iworksmc.org)

[info@iworksmc.org](mailto:info@iworksmc.org)

[f www.facebook.com/interfaithworks](https://www.facebook.com/interfaithworks)

[@interfaithworks](https://twitter.com/interfaithworks)

*photo credit: g. martinez cabrera*

