CONSOLIDATED FINANCIAL STATEMENTS



INTERFAITH WORKS, INC. AND AFFILIATE

FOR THE YEAR ENDED JUNE 30, 2022 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2021

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Interfaith Works, Inc. and Affiliate Rockville, Maryland

Opinion

We have audited the accompanying consolidated financial statements of Interfaith Works, Inc. (the Organization), which comprise the consolidated statement of financial position as of June 30, 2022, and the related consolidated statements of activities and change in net assets, functional expenses and cash flows for the year then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of June 30, 2022, and the consolidated change in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists.

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The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited the Organization's 2021 consolidated financial statements, and we expressed an unmodified audit opinion on those audited consolidated financial statements in our report dated February 23, 2022. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2021, is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The Consolidating Schedule of Financial Position and Consolidating Schedule of Activities and Change in Net Assets on pages 22 - 23 are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Jelman Kozenberg & Freedman

April 26, 2023

CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS OF JUNE 30, 2022 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2021

ASSETS

		2022		2021
Cash and cash equivalents Investments Contributions receivable Prepaid expenses and other assets Property and equipment, net TOTAL ASSETS	\$ 	2,941,538 242,861 1,600,664 28,398 625,160 5,438,621	\$ 	2,496,665 253,731 777,412 37,342 897,916 4,463,066
LIABILITIES AND NET ASSETS				
LIABILITIES				
Accounts payable and accrued liabilities Accrued salaries and related benefits Refundable advances Other liabilities Notes payable Forgivable note payable	\$	170,668 530,413 100,507 12,487 8,631 588,470	\$	147,651 341,507 5,500 22,769 75,804 588,470
Total liabilities	-	1,411,176	_	1,181,701
NET ASSETS				
Without donor restrictions With donor restrictions	-	3,789,326 238,119	_	3,220,304 <u>61,061</u>
Total net assets	-	4,027,445	_	3,281,365
TOTAL LIABILITIES AND NET ASSETS	\$_	5,438,621	\$_	4,463,066

CONSOLIDATED STATEMENT OF ACTIVITIES AND CHANGE IN NET ASSETS FOR THE YEAR ENDED JUNE 30, 2022 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2021

			2021	
	Without	With Donor		
	Donor Restrictions	With Donor Restrictions	Total	Total
SUPPORT AND REVENUE			rotar	<u> </u>
Federal, state, and county grants Contributed nonfinancial assets Contributions Program income Rental income	\$ 7,208,671 6,508,738 1,357,795 107,552 67,003	\$ 586,225 	\$ 7,208,671 6,508,738 1,944,020 107,552 67,003	\$ 7,430,770 7,777,547 1,512,371 113,950 218,281
Net assets released from donor restrictions	409,167	(409,167)		
Total support and revenue	15,658,926	177,058	<u>15,835,984</u>	17,052,919
EXPENSES				
Program Services: Homeless Services	7,688,419	-	7,688,419	7,334,373
Interfaith Clothing Center Connections	5,650,419 435,946	-	5,650,419 435,946	6,612,264 422,172
Vocational Services	297,533	-	297,533	264,597
Interfaith Housing Coalition	282,806	-	282,806	289,638
Emergency Assistance Coalition	221,059	-	221,059	157,109
Friends in Action Network	71,353	-	71,353	67,255 <u>67,748</u>
Network				07,740
Total program services	14,647,535		<u>14,647,535</u>	15,215,156
Supporting Services: General and Administrative Development	918,609 667,866		918,609 <u>667,866</u>	576,480 <u>430,774</u>
Total supporting services	1,586,475		1,586,475	1,007,254
Total expenses	16,234,010		<u>16,234,010</u>	16,222,410
Change in net assets before other items	(575,084)	177,058	(398,026)	830,509
OTHER ITEMS				
Net investment return Gain on sales of property Gain on forgiveness of note payable	(39,111) 1,183,217 		(39,111) 1,183,217 	53,182 361,578 <u>811,800</u>
Change in net assets	569,022	177,058	746,080	2,057,069
Net assets at beginning of year	3,220,304	61,061	3,281,365	1,224,296
NET ASSETS AT END OF YEAR	\$ <u>3,789,326</u>	\$ <u>238,119</u>	\$ <u>4,027,445</u>	\$ <u>3,281,365</u>

See accompanying notes to consolidated financial statements.

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2022 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2021

				2022	2			
	Program Services							
		Interfaith			Interfaith	Emergency		Total
	Homeless	Clothing		Vocational	Housing	Assistance	Friends in	Program
	Services	Center	Connections	Services	Coalition	Coalition	Action	Services
Salary and wages	\$ 3,822,965	\$ 461,886	\$ 157,847	\$ 209,173	\$ 47,858	\$ 90,630	\$ 53,792	\$ 4,844,151
Donated goods and services	301,728	4,737,610	-	40	-	195	-	5,039,573
Donated facilities	1,239,982	190,170	12,786	18,942	2,131	-	-	1,464,011
Client support	1,056,434	65,555	225,480	8,933	5,376	3,155	3,810	1,368,743
Taxes and related benefits	556,482	64,149	15,113	36,940	5,702	12,207	8,526	699,119
Personnel-related expenses	251,379	23,432	12,301	9,807	15,664	23,196	2,975	338,754
Legal and other professional fees	34,954	-	-	1,030	99,360	10,201	-	145,545
Repairs and maintenance	133,419	32,550	2,446	214	53,401	668	-	222,698
Rent and utilities	53,132	-	-	-	6,231	6,011	-	65,374
Office and supplies	36,339	29,842	621	97	91	1,224	-	68,214
Telephone and communications	38,827	4,673	2,574	3,833	733	3,436	160	54,236
Payroll, accounting and financial	67,475	7,939	2,515	2,986	334	1,178	865	83,292
Depreciation and amortization	55,006	6,646	2,271	3,010	689	1,304	774	69,700
Grants to others	-	-	-	-	-	60,335	-	60,335
Other	9,193	17,787	19	26	6,130	11	7	33,173
Computers and furniture	20,545	6,811	1,709	2,406	-	2,743	-	34,214
Homeowners association fees	-	-	-	-	23,637	-	-	23,637
Interest	-	-	-	-	12,010	-	-	12,010
Travel and meeting	9,229	949	8	15	2,454	-	432	13,087
Printing and production	-	-	-	-	-	3,438	-	3,438
Conferences and meetings	120	-	-	40	-	1,003	-	1,163
Postage and delivery	1,084	274	256	41	(40)	124	12	1,751
Property taxes and licenses	126	146	-		1,045	-		1,317
TOTAL	\$ 7,688,419	\$ 5,650,419	\$ 435,946	\$ 297,533	\$ 282,806	\$ 221,059	\$ 71,353	\$ 14,647,535

See accompanying notes to consolidated financial statements.

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2022 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2021

	2022 (Continued)									2021
	Supporting Services									
		General and Administrative		Development		Total Supporting Services		Total Expenses		Total Expenses
Salary and wages	\$	482,014	\$	333,515	\$	815,529	\$	5,659,680	\$	5,296,796
Donated goods and services		-		5,154		5,154		5,044,727		6,338,179
Donated facilities		-		-		-		1,464,011		1,439,368
Client support		7,701		5,379		13,080		1,381,823		1,015,930
Taxes and related benefits		153,060		36,996		190,056		889,175		843,367
Personnel-related expenses		153,214		34,163		187,377		526,131		33,189
Legal and other professional fees		30,680		172,432		203,112		348,657		257,670
Repairs and maintenance		2,354		2,226		4,580		227,278		205,061
Rent and utilities		19,392		18,667		38,059		103,433		90,589
Office and supplies		28,995		3,381		32,376		100,590		38,548
Telephone and communications		13,404		32,809		46,213		100,449		84,825
Payroll, accounting and financial		4,279		3,929		8,208		91,500		110,675
Depreciation and amortization		6,935		4,799		11,734		81,434		85,746
Grants to others		-		-		-		60,335		61,560
Other		2,053		6,577		8,630		41,803		27,898
Computers and furniture		4,616		2,668		7,284		41,498		174,179
Homeowners association fees		-		-		-		23,637		38,293
Interest		4,200		-		4,200		16,210		18,309
Travel and meeting		16		-		16		13,103		11,359
Printing and production		1,109		3,157		4,266		7,704		39,149
Conferences and meetings		5,238		453		5,691		6,854		2,079
Postage and delivery		(973)		1,561		588		2,339		4,484
Property taxes and licenses		322		-		322		1,639		5,157
TOTAL	\$	918,609	\$	667,866	\$	1,586,475	\$	16,234,010	\$	16,222,410

CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2022 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2021

		2022		2021
CASH FLOWS FROM OPERATING ACTIVITIES	•	- 40,000	•	0.057.000
Change in net assets	\$	746,080	\$	2,057,069
Adjustments to reconcile change in net assets to net cash (used) provided by operating activities:				
Unrealized loss (gain) on investments Depreciation and amortization Gain on sales of property Loss on disposal of equipment Gain on forgiveness of note payable		41,974 81,434 (1,183,217) - -		(38,663) 85,746 (361,578) 29,848 (811,800)
(Increase) decrease in: Contributions receivable Prepaid expenses and other assets		(823,252) 8,944		(242,663) 19,643
Increase (decrease) in: Accounts payable and accrued liabilities Accrued salaries and related benefits Refundable advance Other liabilities	_	23,017 188,906 95,007 (10,282)	_	60,808 20,727 (45,000) (1,337)
Net cash (used) provided by operating activities	_	<u>(831,389</u>)	-	772,800
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchases of investments Purchases of property and equipment Proceeds from sale of property and equipment	_	(31,104) (148,983) <u>1,523,522</u>	-	(14,333) (93,421) <u>351,698</u>
Net cash provided by investing activities	_	1,343,435	-	243,944
CASH FLOWS FROM FINANCING ACTIVITIES				
Payments on notes payable		(67,173)	-	(445,018)
Net cash used by financing activities		(67,173)	-	<u>(445,018</u>)
Net increase in cash and cash equivalents		444,873		571,726
Cash and cash equivalents at beginning of year		2,496,665	_	1,924,939
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$_	2,941,538	\$ <u>_</u>	2,496,665
SUPPLEMENTAL INFORMATION:				
Cash Paid During the Year for Interest	\$	16,210	\$_	18,309
SCHEDULE OF NONCASH INVESTING AND FINANCING TRANSACTIONS:				
Donated Securities	\$	28,643	\$_	
Notes Payable Paid with Proceeds from Sales of Property	\$	63,674	\$_	150,000
Forgiveness of Note Payable	\$	-	\$_	811,800

See accompanying notes to consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2022

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION

Organization -

Interfaith Works, Inc. (IW) is a non-profit organization, incorporated in the State of Maryland and located in Washington, DC. IW is a non-sectarian interfaith coalition of more than 165 affiliated congregations of diverse faiths, working together to meet the needs of the poor and homeless in Montgomery County, Maryland. IW's programs support neighbors in need by providing vital services and a pathway to greater stability.

The Interfaith Housing Coalition, Inc. (IHC) is a non-profit organization, incorporated in the State of Maryland and located in Washington, D.C. IHC provides permanent, supportive housing and supportive services to families in 26 units across the County.

Principles of consolidation -

The accounts of Interfaith Works, Inc. have been consolidated with the Interfaith Housing Coalition, Inc. (collectively, the Organization) in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) which require that financially interrelated organizations be consolidated. All intercompany transactions and balances have been eliminated.

Basis of presentation -

The accompanying consolidated financial statements are presented on the accrual basis of accounting, and in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2016-14, Presentation of Financial Statements of Not-for-Profit Entities. As such, net assets are reported within two net asset classifications: without donor restrictions and with donor restrictions. Descriptions of the two net asset categories are as follows:

- Net Assets Without Donor Restrictions Net assets available for use in general operations and not subject to donor restrictions are recorded as "net assets without donor restrictions". Assets restricted solely through the actions of the Board are referred to as Board Designated and are also reported as net assets without donor restrictions.
- Net Assets With Donor Restrictions Contributions restricted by donors are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in "net assets with donor restrictions", depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Consolidated Statement of Activities and Change in Net Assets as net assets released from donor restrictions. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue without donor restrictions when the assets are placed in service.

The consolidated financial statements include certain prior year summarized comparative information in total but not by net asset class; such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's consolidated financial statements for the year ended June 30, 2021, from which the summarized information was derived.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2022

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

New accounting pronouncement adopted -

During the year ended June 30, 2022, the Organization adopted Accounting Standards Update (ASU) 2020-07, *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*, which improves generally accepted accounting principles (GAAP) by increasing the transparency of contributed nonfinancial assets for not-for-profit (NFP) entities through enhancements to presentation and disclosure. The new standard did not change the recognition and measurement requirements for those contributed nonfinancial assets.

Cash and cash equivalents -

The Organization considers all cash and other highly liquid investments with maturities of three months or less to be cash equivalents except money market funds held by investment managers totaling \$31,033 as of June 30, 2022. Money market funds held by investment managers are included in investments. Bank deposit accounts are insured by the Federal Deposit Insurance Corporation ("FDIC") up to a limit of \$250,000. At times during the year, the Organization maintains cash balances in excess of the FDIC insurance limits. Management believes the risk in these situations to be minimal.

Investments -

Investments are recorded at their readily determinable fair value. Interest, dividends, realized and unrealized gains and losses are included in net investment return in the accompanying Consolidated Statement of Activities and Change in Net Assets. Investments acquired by gift, such as donated stock, are recorded at their fair value at the date of the gift. The Organization's policy is to liquidate gifts of donated stock to cash as soon as possible.

Contributions receivable -

Contributions receivable are recorded at their net realizable value, which approximates fair value. Management considers all amounts to be fully collectible within one year. Accordingly, an allowance for doubtful accounts has not been established.

Property and equipment -

Property and equipment in excess of \$1,000 are capitalized and stated at cost. Property and equipment are depreciated on a straight-line basis over the estimated useful lives of the related assets, generally three to five years. Leasehold improvements are amortized over the remaining life of the lease. The cost of maintenance and repairs is recorded as expenses are incurred. Depreciation and amortization expense totaled \$81,434 for the year ended June 30, 2022.

Income taxes -

IW and IHC are both exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes has been made in the accompanying consolidated financial statements. IW and IHC are not private foundations.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2022

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Uncertain tax positions -

For the year ended June 30, 2022, the Organization has documented its consideration of FASB ASC 740-10, *Income Taxes*, that provides guidance for reporting uncertainty in income taxes and have determined that no material uncertain tax positions qualify for either recognition or disclosure in the consolidated financial statements.

Debt issuance costs -

In accordance with the FASB ASU 2015-03, *Simplifying the Presentation of Debt Issuance Costs*, the Organization presents debt issuance costs in the consolidated financial statement as a direct deduction from the related note payable liability. Amortization of the debt issuance costs is reported as interest expense.

Support and revenue -

Contributions, including federal, state, and county grants -

The Organization receives contributions, including unconditional promises to give, from many sources as well as federal state, and county grants. Contributions are recognized in the appropriate category of net assets in the period received. The Organization performs an analysis of the individual contribution agreement to determine if the funding streams follow the contribution rules or if they should be recorded as an exchange transaction depending upon whether the transaction is deemed reciprocal or nonreciprocal under ASU 2018-08, Not-for-Profit Entities (Topic 958): *Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made.*

For grants qualifying under the contribution rules, revenue is recognized upon notification of the award and satisfaction of all conditions, if applicable. Conditional promises to give are not recognized until the conditions on which they depend are substantially met. Contributions, including grants qualifying as contributions, that are unconditional but have donor restrictions are recognized as "without donor restrictions" only to the extent of actual expenses incurred in compliance with the donor-imposed restrictions and satisfaction of time restrictions. Contributions with donor restrictions in excess of expenses incurred are shown as net assets with donor restrictions in the accompanying consolidated financial statements.

Conditional contributions contain a right of return and a measurable barrier. Contributions are recognized when conditions have been satisfied. Most federal, state, and county grants are for direct and indirect program costs and are considered to be conditional contributions which are recognized as contributions when the amounts become unconditional. Conditional contributions received in advance of incurring qualifying expenditures are recorded as refundable advances, which totaled \$100,507 as of June 30, 2022. In addition, the Organization has obtained funding source agreements for contributions and grants which include conditional contributions to be received in future years. The Organization's conditional contributions to be received in future years totaled \$832,480 as of June 30, 2022.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2022

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Support and revenue (continued) -

Program income -

Program income, which consists of client service fees, is classified as an exchange transaction following ASU 2014-09, *Revenue from Contracts With Customers*. Program income is recorded as revenue when performance obligations are met, such as at the point in time that services have been provided to clients. The Organization has elected to opt out of all (or certain) disclosures not required for nonpublic entities. Transaction price is based on cost. Funding received in advance of satisfying performance obligations are recorded as deferred revenue.

Contributed nonfinancial assets -

Contributed nonfinancial assets (donated goods, facilities, and services) are recorded at their fair value as of the date of the gift. In addition, volunteers have donated significant amounts of their time to the Organization, which is not reflected in the consolidated financial statements since these services do not meet the criteria for recognition as contributed services.

Use of estimates -

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Functional allocation of expenses -

The costs of providing the various programs and other activities have been summarized on a functional basis in the Consolidated Statement of Activities and Change in Net Assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Expenses directly attributed to a specific functional area of the Organization are reported as direct expenses to the programmatic area and those expenses that benefit more than one function are allocated on a basis of estimated time and effort or other reasonable basis.

A description of the Organization's significant program services are as follows:

Homeless Services: Beck's House houses senior homeless women in an 8-bed home, providing 24-hour oversight and intensive case management to improve the overall health and stability of frail, higher-need individuals.

Interfaith Works Empowerment Center engages over 800 individuals in a day program with access to showers, laundry, support groups, and case management services to those experiencing homelessness. It also operates as a heating/cooling center during weather extremes. During the winter months, the Overflow Shelter opens to approximately 350 adults, providing a place to sleep on cold nights.

Interfaith Homes provides scattered-site apartments for 31 men and women who have previously experienced chronic homelessness. Interfaith Homes offers wrap around clinical and medical case management services that empower individuals to maintain income and housing.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2022

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Functional allocation of expenses (continued) -

Homeless Services (continued): Interfaith Works Housing Initiatives Program provides service coordination for 35 individuals housed in their own apartments through Montgomery County's Housing Initiative Program. The program provides wrap-around case management services including coordination of care, life skills development and tenancy support as well as community referrals.Interfaith Works Residences provides 24-hour staff supported private living quarters to 21 men and women who previously have experienced long-term homelessness.Interfaith Works Residences offers a safe environment where residents can identify and overcome barriers to self-sufficiency and housing.

Interfaith Works Women's Center provides emergency shelter, meals and case management to approximately 250 women experiencing homelessness annually at a 70-bed facility. Interfaith Works Women's Center helps women overcome barriers by connecting them with community resources that empower them to overcome homelessness.

Watkins Mill House provides transitional housing to women who have experienced homelessness with behavioral health diagnoses in an 8-bed home, offering 24-hour support and case management. Watkins Mill House links clients to treatment, IW's vocational services, and other resources to help women gain the supports they need to move themselves to more stable, permanent housing.

Interfaith Clothing Center: Provides free clothing and household goods to 13,000 incomequalified residents each year, including nearly 6,000 children, through the distribution of millions of dollars' worth of donated items. The Interfaith Clothing Center also houses a Prepare to Impress Shop (professional clothing), distributes specialized items such as layettes to expectant mothers and brand-new backpacks filled with new school supplies to MCPS students.

Connections: Previously named Hand-to-Hand, Connections provides resource counseling to low income individuals and families. Connections provides referrals to programs within Interfaith Works as well as outside of the agency. Connections is also responsible for distributing emergency financial assistance for eviction prevention, utility cut-off prevention, and other unmet needs.

Vocational Services: Engages 250 low-income and homeless individuals in job readiness classes, career counseling and training, and one-on-one job placement services.

Interfaith Housing Coalition: Provides permanent housing with support for 13 families. Each family is engaged in intensive case management and works towards customized family action plan goals aimed at progressing to maximized independence.

Emergency Assistance Coalition: Previously named Congregation & Community Emergency Support, Emergency Assistance Coalition leads a multi-agency collaboration of emergency assistance providers offering capacity building, financial assistance services and advocacy. Emergency Assistance Coalition impacts the lives of 30,000 financially fragile individuals and supports efforts to empower clients toward self-sufficiency; offers support to congregations through consultation, referral and training; and provides counseling, referrals, grants and loans to help individuals stay utility cut-offs, avoid eviction, and pay for other essential expenses and to facilitate multi-agency collaboration.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2022

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Functional allocation of expenses (continued) -

Friends in Action: Serves 40 families with 120 trained volunteer mentors divided into teams. Each family member works closely with a case manager to set individualized goals to improve essential living skills and stabilize areas of crisis. Mentor teams work with families for at least one year and often longer.

Risks and uncertainties -

The Organization invests in various investment securities. Investment securities are exposed to various risks such as interest rates, market and credit risks.

Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could affect the amounts reported in the accompanying consolidated financial statements.

Fair value measurement -

The Organization adopted the provisions of FASB ASC 820, *Fair Value Measurement*. FASB ASC 820 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs (assumptions that market participants would use in pricing assets and liabilities, including assumptions about risk) used to measure fair value, and enhances disclosure requirements for fair value measurements. The Organization accounts for a significant portion of its financial instruments at fair value or considers fair value in their measurement.

New accounting pronouncements not yet adopted -

FASB issued ASU 2019-01, *Leases* (Topic 842), which changes the accounting treatment for operating leases by recognizing a lease asset and lease liability at the present value of the lease payments in the Consolidated Statement of Financial Position and by disclosing key information about leasing arrangements. The new standard is effective during the year ending June 30, 2023, but early adoption is permitted. The new standard can be applied either at the beginning of the earliest period presented using a full retrospective approach or at the beginning of the period of adoption using a modified retrospective approach.

ASU 2016-13, *Financial Instruments – Credit Losses* (Topic 326), replaces the incurred loss impairment methodology in current U.S. GAAP with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. The new standard is effective during the year ending June 30, 2024, but early adoption is permitted. The new standard can be applied at the beginning of the period of adoption using a modified retrospective approach.

The Organization plans to adopt the new ASUs at the required implementation dates, and management is currently in the process of evaluating the adoption methods and the impact of the new standards on its accompanying consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2022

2. INVESTMENTS

In accordance with FASB ASC 820, *Fair Value Measurement*, the Organization has categorized its financial instruments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument. Investments recorded in the Consolidated Statement of Financial Position are categorized based on the inputs to valuation techniques as follows:

Level 1. These are investments where values are based on unadjusted quoted prices for identical assets in an active market the Organization has the ability to access.

Level 2. These are investments where values are based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, or model-based valuation techniques that utilize inputs that are observable either directly or indirectly for substantially the full-term of the investments.

Level 3. These are investments where inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Following is a description of the valuation methodology used for investments measured at fair value. There were no transfers between levels in the fair value hierarchy during the year ended June 30, 2022. Transfers between levels are recorded at the end of the reporting period, if applicable.

- *Money Market Funds* The money market funds are open-end funds that are registered with the Securities and Exchange Commission (SEC) and are, therefore, deemed to be actively traded.
- Mutual Funds and Exchange Traded Funds Valued at the daily closing price as reported by the fund. Mutual funds include only fixed income funds. Mutual funds and exchange traded funds only include funds that are registered with the SEC. These funds are required to publish their daily value and to transact at that price. Mutual funds and exchange traded funds held by the Organization are, therefore, deemed to be actively traded.

The table below summarizes, the investments measured at fair value on a recurring basis, by level within the fair value hierarchy as of June 30, 2022.

	 Level 1		Level 2	L	.evel 3	 Total
Investments						
Money Market Funds	\$ 31,033	\$	-	\$	-	\$ 31,033
Exchange Traded Funds	115,473		-		-	115,473
Mutual Funds	 96,355	_	-		-	 96,355
TOTAL INVESTMENTS	\$ 242,861	\$_	-	\$	-	\$ 242,861

Net investment return included the following for the year ended June 30, 2022:

Interest and dividends, net	\$ 2,863
Unrealized loss	(41,974)
NET INVESTMENT RETURN	\$ <u>(39,111</u>)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2022

3. PROPERTY AND EQUIPMENT, NET

Property and equipment, net consisted of the following as of June 30, 2022:

PROPERTY AND EQUIPMENT, NET	\$ 625,160
Total Property and equipment, net Less: Accumulated depreciation and amortization	 2,324,091 (1,698,931)
Buildings Furniture and equipment Vehicles Leasehold improvements	 325,733 541,193 722,936 106,263 627,966
Land	\$ 205 722

Gain on Sales of Property: During 2022, the Organization sold six properties. The Organization received net proceeds totaling \$1,523,522, which equaled the sales price of the properties less closing costs of \$93,322. A gain on the sales of property totaling \$1,183,217 is reported in the Consolidated Statement of Activities and Change in Net Assets during the year ended June 30, 2022.

Donated Facilities: The Organization receives free or discounted use of several facilities used for various programs. The value of the free or discounted use of these facilities has been recorded as contributed nonfinancial assets within support and revenue and donated facilities expense (see Note 11).

4. LINE OF CREDIT

The Organization had a line-of-credit with a commercial bank which made available a total of \$500,000 for draw-down. The line-of-credit was secured by property owned by the Organization, and the line of credit was payable upon demand. Interest was calculated at a variable rate as described within the agreement. The line of credit was scheduled to mature on December 27, 2023, but the Organization terminated the line of credit on February 25, 2022.

5. FORGIVABLE NOTE PAYABLE

Montgomery County provided funding to the Organization in the form of a promissory note that may be forgiven if certain conditions are met. The Organization's forgivable note payable is considered to be a liability until the conditions of debt forgiveness have been met and management believes the conditions of debt forgiveness will be met. However, if the stipulated conditions of debt forgiveness are not met, the note payable will be repaid in accordance with its terms.

The Organization had one forgivable note payable totaling \$588,470 at June 30, 2022. The forgivable note payable is eligible to be forgiven during the year ending June 30, 2038. There were no forgivable notes payable that met the conditions of debt forgiveness during the year ended June 30, 2022.

6. NOTE PAYABLE

The Organization financed the acquisition of a housing property and related building improvements through a note payable from a financial institution. The Organization's housing property is pledged as security for the note payable.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2022

6. NOTE PAYABLE (Continued)

The note payable has no debt covenants other than to provide financial information to the lender. The note payable has an interest rate of 4% and principal balance due totaled \$8,631 as of June 30, 2022. Principal payments on the note payable are due as follows as of June 30, 2022:

Year Ending June 30,

2023 2024 2025 2026 2027		\$ 1,984 2,065 2,149 2,237 <u>196</u>
		\$ 8,631

The Organization also paid off the balance due on two of its notes payable during the year ended June 30, 2022. Payments of principal related to all of the Organization's notes payable totaled \$67,173 during the year ended June 30, 2022.

Interest expense related to all of the Organization's notes payable totaled \$16,210 for the year ended June 30, 2022.

7. BOARD DESIGNATED NET ASSETS

Net assets without donor restrictions have been designated by the Board of Directors for the following purposes as of June 30, 2022:

Operating Reserve

242,861

8. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consist of the following as of June 30, 2022:

TOTAL NET ASSETS WITH DONOR RESTRICTIONS	\$ 238,119
Emergency Assistance Coalition	 5,008
Food Hub	9,683
Faith and Community Partnerships	24,447
Interfaith Clothing Center School Supplies	32,731
Homeless Services	\$ 166,250

The following net assets with donor restrictions were released from donor restrictions by incurring expenses (or through the passage of time) which satisfied the restricted purposes specified by the donors for the year ended June 30, 2022:

Connections	\$	281,924
Vocational Services		71,895
Food Hub		33,512
Friends in Action		20,021
Interfaith Clothing Center School Supplies		1,815
	•	

TOTAL NET ASSETS RELEASED FROM DONOR RESTRICTIONS \$ 409,167

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2022

9. LIQUIDITY AND AVAILABILITY

The Organization receives a significant amount of support from donors and considers contributions with donor restrictions related to ongoing programs as available to meet cash needs for general expenditures. The Organization manages its cash flows using the following three guiding principles: (1) operating within a prudent range of financial soundness and stability, (2) maintaining adequate liquid assets to fund near-term operating needs, and (3) maintaining sufficient reserves so that long-term obligations will be discharged. The Organization has a policy to structure its financial assets to be available and liquid as its obligations become due.

The Organization's liquidity policy requires that current financial assets less current liabilities equal at least one month of operating expense. The Organization's reserve policy requires that undesignated net assets without donor restrictions at the end of each quarter equal at least 15 to 30 days of projected subsequent period disbursements. To achieve these policy requirements, the Organization forecasts future cash flow needs, monitor liquidity monthly, and monitor reserves quarterly. In the event the Organization needs to utilize Board designated net assets without restriction, the Board of Directors would be required to authorize such use.

Financial assets available for use for general expenditures within one year of the Consolidated Statement of Financial Position date comprise the following as of June 30, 2022:

Cash and cash equivalents Investments Contributions receivable	\$	2,941,538 242,861 1,600,664
Subtotal financial assets available within one year Less: Donor restricted funds Less: Board designated funds	_	4,785,063 (238,119) <u>(242,861</u>)

FINANCIAL ASSETS AVAILABLE TO MEET CASH NEEDS FOR GENERAL EXPENDITURES WITHIN ONE YEAR \$ 4,304,083

10. CONTRIBUTED NONFINANCIAL ASSETS

During the year ended June 30, 2022, the Organization was the beneficiary of contributed nonfinancial assets in the form of donated goods, facilities, and services which allowed the Organization to provide greater resources toward various programs. There were no donor-imposed restrictions associated with the contributed nonfinancial assets during the year ended June 30, 2022.

Donated goods are valued based on either the number of volunteer hours expended in order to distribute donated clothing or the estimated cost of donated school supplies. Donated facilities are recorded based on the fair value of the rental space. Donated services are recognized at fair value if the services (a) create or enhance non-financial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization.

Donated goods, facilities, and services are recognized as contributions in accordance with accounting principles generally accepted in the United States of America.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2022

10. CONTRIBUTED NONFINANCIAL ASSETS (Continued)

To properly reflect total program expenses, the following donations have been included in support and revenue and also in expense for the year ended June 30, 2022:

Goods Facilities Services	\$	5,043,684 1,464,011 <u>1,043</u>
TOTAL	\$_	6,508,738

The following programs have benefited from contributed nonfinancial assets for the year ended June 30, 2022:

Interfaith Clothing Center Homeless Services	\$	4,927,780 1,541,710
Vocational Services		18,982
Connections		12,786
Development		5,154
Interfaith Housing Coalition		2,131
Emergency Assistance Coalition	_	195
TOTAL	\$_	6,508,738

Unrecorded amounts: Many individuals volunteer their time and perform a variety of tasks that assist the Organization with the administration of its programs. Without these volunteers, the Organization would have to hire additional staff to maintain the level of service provided to its clients. Although greatly appreciated by the Organization, accounting principles generally accepted in the United States of America do not allow such services to be recorded in the Consolidated Statement of Activities and Change in Net Assets.

11. LEASE COMMITMENTS

Rent expense: The Organization has an operating lease for their administrative offices with Rockville United Methodist Church (RUMC). The agreement expired December 31, 2022 with a monthly rent of \$3,000. Effective January 1, 2023, the Organization and RUMC have reached a mutual understanding that the lease arrangement will continue on a month-to-month basis until further notice.

The Organization has an another operating lease for space that supports several programs. The lease expires in November 2024 but includes an option to renew and extend the lease for 5 additional years. The base monthly rental was \$3,616 during the first lease term, with an escalation of 3% if the renewal option is invoked. The Organization pays its proportionate share of operating expenses and real estate taxes.

The rent expense related to these leases is reported in rent and utilities expense within the accompanying Consolidated Statement of Functional Expenses and totaled \$79,436 for the year ended June 30, 2022.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2022

11. LEASE COMMITMENTS (Continued)

Year Ending June 30,

The following is a schedule of the future minimum lease payments as of June 30, 2022:

	\$_	126,808
2023 2024 2025	\$	62,151 45,476 <u>19,181</u>

Rental income: The Organization also leases several apartments which are occupied by clients of the Homeless Services program. All of the Homeless Services program leases expire within one year and they are primarily funded government contracts or grants.

The Organization has approximately 30 rental units available for leasing on a month-to-month basis to qualified low-income individuals and families. Although several tenants renew their leases each year, the Organization does not have any tenant leases with terms greater than one year. Although the Organization has a significant funding source related to these rental units, tenants pay a portion of the rent, according to their specific income circumstances. The Organization's rental income from tenants totaled \$67,003 for the year ended June 30, 2022.

The rental cost related to all of the Homeless Services leases was reported within client support expense in the consolidated statement of functional revenue and expense and totaled \$833,573 for the year ended June 30, 2022.

Cash received from tenants for security deposits is restricted by state law and, therefore, cannot be used for the Organization's operations. Interest on security deposits, calculated at a rate of 4% per annum if not held in a separate interest-bearing account, is required to be paid to tenants upon termination of tenancy. Cash related to security deposits totaled \$13,211 at June 30, 2022. The liability for tenant security deposits has been included in accounts payable and accrued expenses in the accompanying Consolidated Statement of Financial Position.

12. RETIREMENT PLAN

The Organization have a defined contribution 403(b) salary deferral and savings incentive plan, which covers all eligible employees who meet age and length of service requirements. Until June 30, 2018, the Organizations provided a matching contribution equal to 1% of participant compensation and had the option to provide an additional discretionary contribution. Effective on July 1, 2018, the Plan document was amended and restated such that the employer contribution consisted of a discretionary match of employee deferrals. The Organization, in their sole discretion, determine the amount of the employer matching contribution.

The Organization's contributions under the Plan totaled \$34,089 for the year ended June 30, 2022.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2022

13. CONTINGENCY

Certain programs are funded by grants or contracts with Montgomery County or the State of Maryland. The Organization also participates in a number of federal grant programs. Total federal expenditures were less than \$750,000 for the year ended June 30, 2022. While a single audit of federal expenditures was not required, these federal, state, and county programs are subject to financial and compliance audits by the respective governmental agencies or their representatives. Therefore, a contingent liability may exist for potential questioned costs related to the federal, state, and county grants and contracts that would result from such audits. However, management believes that no material liability would result from such audits.

14. SUBSEQUENT EVENTS

In preparing these consolidated financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through April 26, 2023, the date the consolidated financial statements were issued.

SUPPLEMENTAL INFORMATION

CONSOLIDATING SCHEDULE OF FINANCIAL POSITION AS OF JUNE 30, 2022

		IW	ІНС	Eli	minations	Co	onsolidated
ASSETS							
Cash and cash equivalents	\$	960,083	\$ 1,981,455	\$	-	\$	2,941,538
Investments	,	242,861	-	,	-	,	242,861
Contributions receivable		1,590,212	10,452		-		1,600,664
Due from affiliate		121,704	-		(121,704)		-
Prepaid expenses and other assets		21,570	6,828		-		28,398
Property and equipment, net		478,088	 147,072				625,160
TOTAL ASSETS	\$	3,414,518	\$ 2,145,807	\$	(121,704)	\$	5,438,621
LIABILITIES							
Accounts payable and accrued liabilities	\$	168,412	\$ 2,256	\$	-	\$	170,668
Accrued salaries and related benefits		530,413	-		-		530,413
Due to affiliate		-	121,704		(121,704)		-
Refundable advances		100,507	-		-		100,507
Other liabilities		-	12,487		-		12,487
Note payable		-	8,631		-		8,631
Forgivable note payable		588,470	 				588,470
Total liabilities		1,387,802	 145,078		(121,704)		1,411,176
NET ASSETS							
Without donor restrictions		1,788,597	2,000,729		-		3,789,326
With donor restrictions		238,119	 -				238,119
Total net assets		2,026,716	 2,000,729		-		4,027,445
TOTAL LIABILITIES AND							
NET ASSETS	\$	3,414,518	\$ 2,145,807	\$	(121,704)	\$	5,438,621

CONSOLIDATING SCHEDULE OF ACTIVITIES AND CHANGE IN NET ASSETS FOR THE YEAR ENDED JUNE 30, 2022

	IW	IHC	Eliminations	Consolidated	
ACTIVITIES WITHOUT DONOR RESTRICTIONS SUPPORT AND REVENUE					
Federal, state, and county contracts	\$ 7,208,671	\$-	\$-	\$ 7,208,671	
Contributed nonfinancial assets	6,506,607	2,131	-	6,508,738	
Contributions	1,354,291	3,504	-	1,357,795	
Program income	107,552	-	-	107,552	
Rental income	-	67,003	-	67,003	
Net assets released from donor restrictions	409,167		-	409,167	
Total support and revenue	15,586,288	72,638		15,658,926	
EXPENSES					
Program Services:					
Homeless Services	7,688,419	-	-	7,688,419	
Interfaith Clothing Center	5,650,419	-	-	5,650,419	
Connections	435,946	-	-	435,946	
Vocational Services	297,533	-	-	297,533	
Interfaith Housing Coalition	98,208 221,059	184,598	-	282,806	
Emergency Assistance Coalition Friends in Action	,	-	-	221,059	
Friends in Action	71,353			71,353	
Total program services	14,462,937	184,598	-	14,647,535	
Supporting Services:					
General and Administrative	918,609	-	-	918,609	
Development	667,866		-	667,866	
Total supporting services	1,586,475		-	1,586,475	
Total expenses	16,049,412	184,598		16,234,010	
Change in net assets without donor restrictions before other items	(463,124)	(111,960)	-	(575,084)	
OTHER ITEMS					
Net investment return	(39,202)	91	-	(39,111)	
Gain on sale of property	-	1,183,217		1,183,217	
Change in net assets without donor restrictions	(502,326)	1,071,348		569,022	
ACTIVITIES WITH DONOR RESTRICTIONS					
Contributions	586,225	-	-	586,225	
Net assets released from donor restrictions	(409,167)			(409,167)	
Change in net assets with donor restrictions	177,058	-		177,058	
Change in net assets	(325,268)	1,071,348	-	746,080	
Net assets at beginning of year	2,351,984	929,381		3,281,365	
NET ASSETS AT END OF YEAR	\$ 2,026,716	\$ 2,000,729	<u>\$</u> -	\$ 4,027,445	